

EVANGELISTIC STYLES QUESTIONNAIRE

"Becoming a Contagious Christian"

Directions:

1) Read each of the 36 statements and record a number by each that reflects the degree to which you think that statement fits you. Your choices are from 1 to 5, with 1 being the lowest match to who you are, and 5 the highest. Here's a description of what each number means:

5 That's totally me
4 Pretty much like me
3 Somewhat like me
2 A little like me
1 That's not me at all

2) Transfer those numbers to the grid and total each column.

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___ 1. In conversations, I like to approach topics directly, without much small talk or "beating around the bush."

___ 2. I have a hard time getting out of a bookstore without buying a bunch of new books that will help me understand what people are thinking.

___ 3. I often speak out of my personal background or experience in order to illustrate a point I am trying to make.

___ 4. I am a "people--person" who places a high value on friendship.

___ 5. I enjoy adding or including new people in activities I'm involved in.

___ 6. I see needs in people's lives that others often overlook.

___ 7. I don't shy away from challenging someone when it seems necessary.

___ 8. I tend to be analytical and logical.

___ 9. I often identify with others by using phrases like, "I used to think that, too," or "I once felt the way you do."

___ 10. People have commented about my ability for developing deep friendships.

___ 11. To be honest, I often watch for situations in which someone "better qualified" can explain concepts to my friends.

___ 12. I find fulfillment in helping others, often in behind--the--scenes ways.

___ 13. I do not have a problem confronting my friends with the truth even if it strains the relationship.

- ___ 14. In conversations, I naturally key in on questions that are holding up a person's understanding or progress.
- ___ 15. When I talk around the locker room or the drinking fountain, people really listen.
- ___ 16. I would rather delve into personal life issues than abstract theoretical ideas.
- ___ 17. It is not unusual for me to attend special events or concerts and bring along a carful or friends.
- ___ 18. I would rather show love through actions than through words.
- ___ 19. I think the world would be a lot better place if people would stop being so sensitive about everything and just speak the truth!
- ___ 20. I enjoy discussions and debates on difficult questions.
- ___ 21. I intentionally share my mistakes and struggles with others when it will help them consider solutions that could help them.
- ___ 22. I prefer discussing a person's life before getting into the details of their beliefs and opinions.
- ___ 23. I tend to watch for worthwhile events to bring people to (such as enriching seminars, retreats, classes, or church services).
- ___ 24. I have found that my quiet demonstrations of love and care sometimes help people open up and become more receptive to what I think.
- ___ 25. A motto that would fit me is: "Make a difference or a mess, but do something."
- ___ 26. Often when listening to teachers or TV commentators, I mentally (or even verbally) argue with their positions and logic.
- ___ 27. People seem interested in hearing stories about things that have happened in my life.
- ___ 28. I enjoy long talks with friends, and it doesn't matter much where we are or where we're going.
- ___ 29. I am always looking for a match between the needs and interests of my friends and various books, classes and programs that they would enjoy or benefit from.
- ___ 30. I think the world would be a better place if people would talk less and take more action on behalf of their friends and neighbors.
- ___ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- ___ 32. I like to get at the deeper reasons for opinions that people hold.

___ 33. I am still amazed at how God has worked in my life and I would like others to know about it.

___ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.

___ 35. A highlight of my week is when I can take a guest with me to a helpful learning event, including church.

___ 36. I tend to be more practical and action--oriented than philosophical and idea--oriented.

DIRECT INTELLECTUAL		TESTIMONIAL	INTERPERSONAL	INVITATIONAL	SERVING
#1 ___	#2___	#3 ___	#4 ___	#5 ___	#6___
#7___	#8___	#9___	#10___	#11___	#12___
#13___	#14___	#15___	#16___	#17___	#18___
#19___	#20___	#21 ___	#22___	#23___	#24___
#25 ___	#26___	#27___	#28___	#29___	#30___
#31___	#32___	#33___	#34___	#35___	#36___
TOTALS: _____		_____	_____	_____	_____